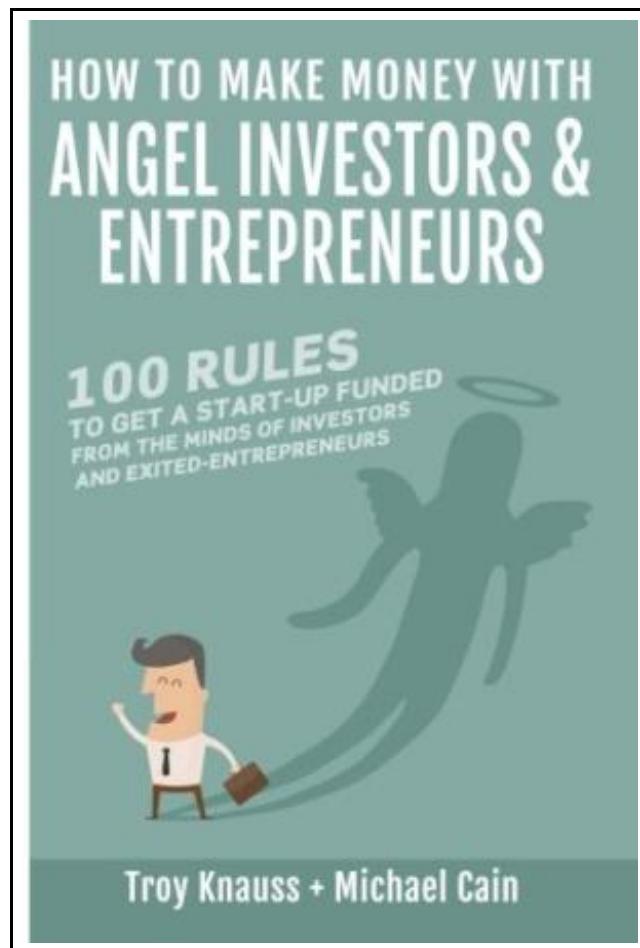


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Navis Press, United States, 2014. Paperback. Book Condition: New. 226 x 150 mm. Language: English . Brand New Book ***** Print on Demand *****.As an entrepreneur, finding the right Angel Investor to fund a deal is difficult. Similarly, as an investor, finding the right entrepreneur to back is just as difficult. This book helps entrepreneurs and investors get a better understanding of what it takes to build, invest in, and make money growing and exiting start-up companies. We look at 100 rules to fund a deal from the perspective of successful and experienced investors and exited-entrepreneurs. The goal is to help entrepreneurs learn what it takes to find the right Angel Investor willing to write a check and to help the Angel Investor find the right entrepreneur to back. While both parties are coming at the deal for different purposes, each shares the common goal of making money. In our humble opinion, it is critically important for both parties to understand the needs, triggers, and expectations of the other in order to be successful. The truth is, with a little experience and luck, you will know very quickly if investing or raising money in this class of investment is something you enjoy doing and something where you can make money. FROM THE INVESTORS PERSPECTIVE Imagine sitting down in your favorite chair and looking out the window admiring your perfectly manicured lawn and realizing that you don t have a care in the world. Why not? You ve been successful and you should be proud of it. You ve managed your money well and can pretty much do what you want, when you want. But then again, something appears to be missing. You don t feel as productive as you once were. You want to do something exciting again. You want...



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